

CHRIS CHRISTIE

Governor

KIM GUADAGNO Lt. Governor DEPARTMENT OF BANKING AND INSURANCE PO Box 325 Trenton, NJ 08625-0325 KENNETH E. KOBYLOWSKI

Commissioner

TEL (609) 292-7272

October 1, 2013

Dear Mr. Gromicko:

Your application to be a **New Jersey Real Estate Continuing Education Instructor** has been **approved.** 

Your status as a Continuing Education Instructor will expire on June 30, 2016.

Upon review of your credentials the Volunteer Advisory Committee (VAC) determined you demonstrated expertise in the following topic areas:

CORE:			
	Ethics		
	Agency		
	Disclosure		
	Real Estate Licensee Statutes/Rules		
	Fair Housing/NJ Law Against Discrimination		
	Legal Requirements on Escrow Monies & Financial Recordkeeping		
	NJ & Federal Environmental Laws/Rules Pertinent to the Practice of Real Estate Brokerage		
	Legal Issues (i.e. Listing Agreements, Sales Contracts, Leases, Attorney Review)		
<b>ELECTIVE:</b>			
	Land Use Property Management		

Financing		Commercial Real Estate	
Seasonal Rentals		Property Foreclosures Short-Sale Transactions	
Real Estate Valuation		Tunsuctions	
Requirements of & Transactions Subject to the Real Estate Full Disclosure Act & the NJ Real Estate Timeshare Act			
Specific Aspects of Residential Rea	al Estate	e Transactions- Energy	

*Please note:* 11:5-12.10(g) All approvals of instructors conferred by the Commission prior to June 30, 2016 shall remain in effect until that date. Instructors whose approval is expiring may seek re-approval by complying with all the requirements set forth in NJAC 11:5-12.10, including payment of the non-refundable application fee. Applications for reapproval may be submitted commencing January 1 of the year in which approval is scheduled to expire. Subsequent to June 30, 2016 approvals shall expire on June 30, 2020 and at four year intervals thereafter.

Your Instructor Reference Number is: I1000372

Your information as an Instructor has been entered into the NJ REC CE Tracking system. All approved Instructors must review and comply with the following attachments:

NJAC 11:5-12.10 Instructor Standards

The complete version of the continuing education rules and adoption notice can be reviewed on the department's website at <a href="https://www.njdobi.org">www.njdobi.org</a>

Feel free to contact the Real Estate Commission's Education Bureau at 609-292-7272 if you have any questions.

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Robert L. Kinniebrew Executive Director

Gwendolyn T. Cobb REC Education Manager Proposed N.J.A.C. 11:5-12.10 provides the standards and application process for continuing education instructors. This section sets forth the information required to be on the application which, among other items, include the course topics(s) the applicant intends to teach, a resume and other evidence of qualification to teach such topics, and any other information the applicant may deem important, together with a nonrefundable application fee of \$150.00. The section also sets forth the standards for an individual to be approved, including their educational and professional background. It also provides that currently licensed real estate prelicensure education instructors and ARELLO-approved instructors of ARELLO-approved courses shall, upon assignment of a continuing education instructor identification number by the Commission to them, be approved as instructors of certain courses as specified in the rule. The section also provides the duration of instructor approvals and when applications for reapproval are required.

## 11:5-12.10 Continuing education instructors; standards

- (b) Real estate instructors licensed pursuant to N.J.S.A. 45:15-10.5 and N.J.A.C. 11:5-2.2 shall, upon the assignment to them of a continuing education instructor identification number, be deemed approved as continuing education instructors in core topics as defined in this subchapter.
- (c) ARELLO-approved instructors of ARELLO-approved courses in elective topics shall, upon the assignment to them of a continuing education instructor identification number, be deemed approved as continuing education instructors in such courses.
- (f) An approved instructor shall promptly notify the Commission in the event of a material change in his or her qualifications for continuing in the status of an approved instructor (for example, disbarment as an attorney).
- (g) All approvals of instructors conferred by the Commission prior to June 30, 2016 shall remain in effect until that date. Instructors whose approval is

expiring may seek re-approval by complying with all of the requirements set forth in N.J.A.C. 11:5-12.10, including payment of the non-refundable application fee. Applications for re-approval may be submitted commencing on January 1 of the year in which approval is scheduled to expire. Subsequent to June 30, 2016 approvals shall expire on June 30, 2020 and at four year intervals thereafter.